Exostar Vendor Managed Inventory Solution

An effective Vendor Managed Inventory (VMI) program is a competitive requirement to transform supply chains into lean, demand-driven extensions of a customer's enterprise. Leading companies have achieved significant competitive advantage not only by having suppliers manage inventory at the point of consumption, but also by ensuring that the end-to-end planning, manufacturing and replenishment process is effectively managed across the entire supply chain. With the Exostar VMI Solution, demand-driven VMI program can synchronize end-to-end processes for all participants in the value chain, including suppliers, logistics providers, regional carriers and freight forwarders. Exostar's Software-as-a-Service delivery model allows companies to rapidly deploy VMI programs with minimal IT investment.

**BENEFITS**

The Exostar VMI Solution helps companies achieve the following benefits:

- Improved customer service due to increased visibility beyond the point of consumption to planned replenishment shipments and in-transit materials.
- Reduced errors in the supply chain by putting control points in place to identify if the right product is being shipped to the right location at the right time.
- Lower inventory levels through process optimization and increased visibility.
- Improved operational efficiency by automating the exchange of information between all partners and by providing decision support capabilities and consolidated visibility to the end-to-end process.
- Lower total cost of ownership due to Exostar's Software-as-a-Service delivery model.

**EXOSTAR VALUE**

Exostar offers comprehensive, customer-proven solutions for managing inter-company supply chain processes.

**Comprehensive Solutions**

Exostar provides fully integrated software including: inter-company process management functionality, event management tools, performance management capabilities and an open B2B integration platform.

**Software-As-A-Service Delivery Model**

The fully-managed, software-as-a-service solution lowers the cost and complexity of managing inter-company processes by delivering all of the hardware, software, hosting services and ongoing management capabilities needed to enable an outsourced supply chain.
**Capabilities**

**End-to-End Visibility, Resolution Management and Performance Management**
- Support for many different VMI and replenishment models (e.g. with or without a 3PL hub) as well as different inventory policies and strategies (e.g. min/max, auto-replenishment).
- Support for end-to-end process workflows including forecasts and commits, replenishment and consumption for the entire order lifecycle including shipping, receiving, invoicing and payments.
- Integrated resolution management capabilities that allow VMI participants to track events and address issues quickly and efficiently.
- Integrated performance management and decision support capabilities to track actual execution against contracted policies and key performance indicators.

**Process Synchronization Across All Partners**
- Browser-based application interface that provides end users with consolidated visibility to forecasts, commits, orders, inventory positions, pulls, shipments, receipts, in-transits, invoices and payments.
- Multiple partner integration options and an any-to-any B2B integration platform to transform content between the preferred formats of the partners involved in the process, leveraging their existing B2B investments.
- Self-service integration testing capability that allows partners to rapidly integrate with a multi-company VMI process.

**Exception Management and Decision Support**
- Calculation of projected inventory positions and potential supply/demand imbalances (e.g. forecast/commit mismatches, late shipments and demand changes).
- Exception-based configurable alerts, allowing users to drill down quickly into problem areas, ensuring rapid resolution of inconsistencies and mismatches.
- Audit trails for visibility into transaction history for liability management and dispute resolution.

**EXOSTAR VALUE, CONTINUED**

**Professional Services**
Exostar and its partners provide an array of services to deliver turnkey solutions for rapid, cost-effective deployment and ongoing management of global inter-company process management programs.

**Proven Capability**
Exostar’s secure solutions are proven with thousands of customer deployments in production worldwide.

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**Give Your Company the Advantages of a Vendor Managed Inventory Solution**

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