



# Secure Source-to-Pay

Secure. Integrated. Complete Control.

## Why Secure Source-to-Pay?

Procurement and sourcing tools are commonplace amongst leading, mid-sized, and enterprise organizations; utilizing software to help automate, control, and gain visibility of spend.

These disparate systems are widely used, often separately managing areas of the purchasing lifecycle such as eSourcing, Contract Management, SRM, or eInvoicing. Used in-tandem they can provide great returns and provide a good degree of spend control, so why is there now a move towards a complete Source-to-Pay solution?

Managing different software providers and differing rates of innovation can lead to misaligned systems that require increasing levels of support and varying degrees of ownership across the organization. Having a

complete source-to-pay solution that is continually developed and future-proof is paramount to achieving significant ROI and mitigating the risk of those technology investments.

Source-to-Pay provides organizations a 360 degree view of global purchasing activities, from one single, online platform. Processes, stakeholders and metrics can be viewed at every level, providing a holistic view of spend that enables faster decisions and removes duplicity, all of which can only be achieved via one complete solution.

Exostar's Secure Source-to-Pay solution is a hosted, Software-as-a-Service offering that reduces the IT resource burden and delivers unmatched security and time-to-value.

## Solution Benefits

- Complete visibility across the Source-to-Pay lifecycle
- Improved Supplier Management
- Organization-wide compliance
- Reduced complexity of processes
- Complete auditability
- Reduced Administration
- Time savings and efficiencies
- Removal of duplicated effort
- Ease of use ensures successful user adoption
- Deep-dive into data with advanced analytics
- ITAR, UK Official Sensitive, and DoD security compliant



## Secure, Integrated Source-to-Pay

Exostar's Source to-Pay solution delivers a completely holistic purchasing process, allowing users of every type to manage anything to do with spend. Our solution ensures seamless integration, faster implementation, a far better user experience, higher adoption rates, and increased spend under management.

Additionally, as Source-to-Pay is available on a modular basis, implementation of the discrete modules can be undertaken according to the organization's adoption plans and rolled out on an incremental basis. This achieves quick wins in areas such as Contract Management, eSourcing, and SRM with a longer-term view to upscale and create a completely holistic environment with full Source-to-Pay. The benefits that Secure Source-to-Pay delivers in comparison to the disparate solutions and ERP alternatives are almost endless – and all in the highly secure environment that Exostar delivers.

## Multi-Enterprise Deployment Model

While many vendors offer S2P products that deliver elements of the requisite functionality, these products fall short in one critical area – security. Our S2P solution is deployed in our highly-secure, accredited facilities in the U.S. and UK that meet in-country hosting requirements.

Our Source-to-Pay solution is a hosted, software-as-a-service offering. That means lower total cost of ownership for the customer because all the required hardware, software, backup systems, and user support costs (onboarding, training, and change management) are included in a simple per-seat fee. Exostar supports a large customer base; therefore, we gain significant economies of scale, which allows

for higher levels of functionality and service at a lower cost.

This highly scalable, modular solution is based on market leading, commercial off-the-shelf software. Exostar provides value to customers with very small deployments (as few as 10 seats) to large enterprise deployments (thousands of users worldwide).

Exostar's global trading community of more than 100,000 companies allows you to work with a greater number of suppliers in your procurement activities. It also means your current suppliers may already use Exostar solutions to work with other customers, thereby reducing the cost, time, and risk in trading partner adoption.



## Exostar Security and More

While many vendors offer S2P products that deliver elements of the functionality required in today's market, these products fall short in one critical area – security. The Exostar solution offers proven, tested security, and more...

- **Functionality** – Incorporates supplier management, sourcing, contracts, procurement, payments and invoicing in a streamlined, rationalized package. Includes powerful analytics and reporting. Open architecture allows for seamless integration with your back-office and ERP systems, as well as with our supply chain ecosystem – all of which enables robust, structured collaboration with internally and with partners. As a result, organizations can achieve faster cycle times, reduce maverick spend, and consolidate systems.
- **Security/Compliance** – Deployed in our highly-secure, accredited facilities in the U.S. and UK that meet in-country hosting requirements. Use of the solution is controlled by our proven identity and access management platform, which enforces strong, multi-factor authentication. Exostar's solutions are known for helping organizations meet established and emerging regulations such as data export controls, International Traffic in Arms Regulations (ITAR), and UK Official Sensitive and Department of Defense security mandates.
- **Industry Knowledge** – We offer deep Aerospace & Defense industry expertise and a long track record of success. Our supply chain solutions support more than 100,000 organizations in more than 150 countries worldwide.



Connect once. Collect once. Certify once.

**Contact Exostar Today**  
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### About Exostar

Exostar's cloud-based solutions help companies in highly-regulated industries mitigate risk and solve identity and access challenges. Nearly 125,000 organizations leverage Exostar to help them collaborate securely, efficiently, and compliantly with their partners and suppliers. By offering connect-once, single sign-on access, Exostar strengthens security, reduces expenditures, and raises productivity so customers can better meet contractual, regulatory, and time-to-market objectives.