EXOSTAR®

Secure Source-to-Pay

Supply Chain Management Solutions for the Aerospace & Defense Industry

Procurement professionals today have a range of technology-based tools at their disposal across the entire source-to-pay (S2P) buying lifecycle.

But until now the solutions offered by technology vendors to the Aerospace and Defense (A&D) sector have not been able to deliver on these promises without compromising on security. Whether it's the stringent data and identity security demands, an ever-changing regulatory data and information security landscape, or facilitating highly sensitive types of spend, procurement technology has yet to successfully meet these very specific needs.

The Exostar Difference

Exostar offers a solution that couples integrated source-to-pay functionality with regulatory-compliant, highly-secure system security – ideally matched for organizations in the A&D industry.

The hosted offering, powered by the web3 technology of our partner Wax Digital, builds on Exostar's legacy of solutions that allow Aerospace & Defense organizations to meet business-critical regulations such as data export controls, International Traffic in Arms Regulations (ITAR), and UK Official Sensitive and Department of Defense (DoD) security mandates.

For customers operating in highly-regulated verticals, it becomes difficult to draw a clear line between direct and indirect procurement – creating significant problems, given the importance of data and identity security in today's environment. However, with Exostar's Secure S2P solution, you can achieve your procurement goals – from cost reduction to improved productivity, more spend transparency to better supplier risk and relationship management – while meeting your security compliance obligations.

Exostar's Secure Source-to-Pay solution is a hosted, Software-as-a-Service offering that reduces the IT resource burden and delivers unmatched security and time-to-value.

EXOSTAR®

Why Secure S2P?

Today disparate eProcurement systems are widely used, often separately managing areas of the purchasing lifecycle such as eSourcing, Contract Management, SRM, or eInvoicing. Used in-tandem they can provide great returns and provide a good degree of spend control – so why are we now seeing a move towards an integrated S2P solution?

Managing different software providers with differing rates of innovation can lead to misaligned systems that require increasing levels of back-integration support and ownership across the organization. With a single S2P solution, organizations benefit from a solution that ensures a smooth upgrade path, a lower total ownership cost, and future-proofed technology investment.

S2P also provides organizations a 360-degree view of global purchasing activities, from one single, online platform. Processes, stakeholders, and metrics can be viewed at every level, providing a holistic view of spend that enables faster decisions and removes duplicity, all of which can only be achieved via one complete solution.

Security at its Heart

While many vendors offer S2P products that deliver elements of the requisite functionality, these products fall short in one critical area – security. Our S2P solution is deployed in our highly-secure, accredited facilities in the U.S. and UK that meet data export controls, ITAR, and UK Official Sensitive and DoD security mandates.

Our Secure Source-to-Pay solution is a hosted, software-as-a-service offering. That means lower total cost of ownership for the customer because all the required hardware, software, backup systems, and user support costs (on-boarding, training, and change management) are included in a simple per-seat fee.

And with Exostar's global trading community of more than 130,000 organizations, you can work with a greater number of suppliers in your procurement activities on Exostar's secure platform. It also means your current suppliers may already use Exostar solutions to work with other customers, thereby reducing the cost, time, and risk in trading partner adoption.
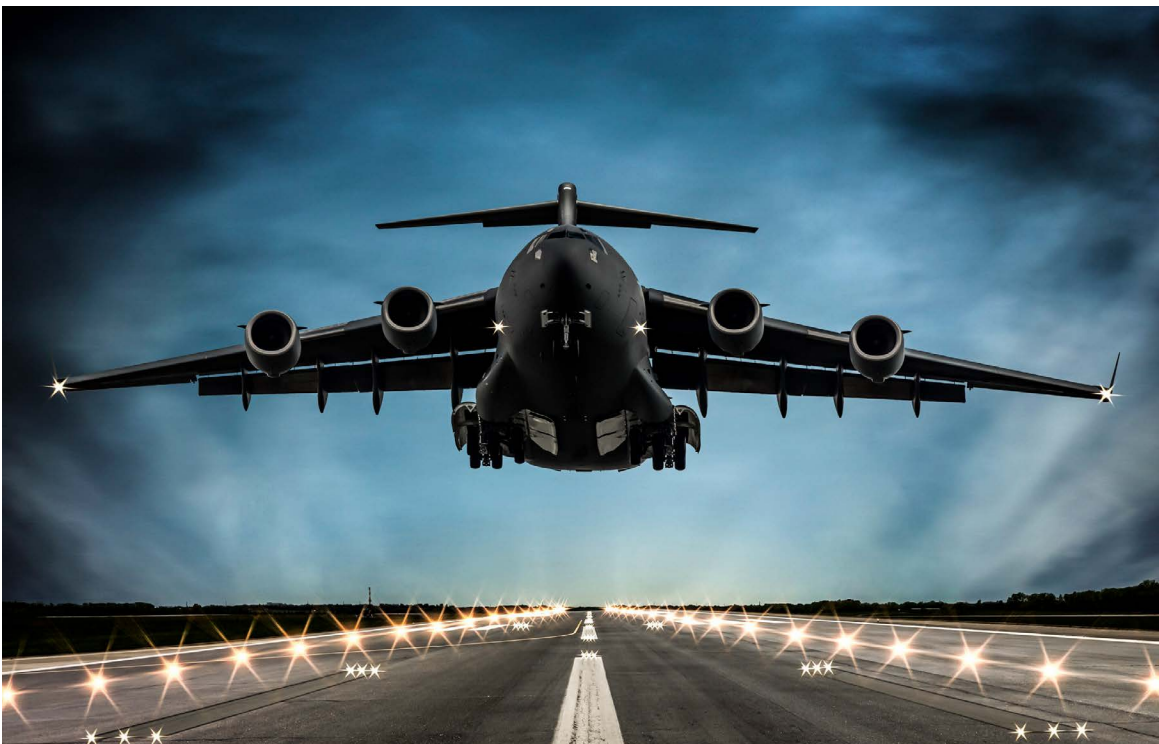
EXOSTAR®

Fully Integrated Capabilities

Exostar's Secure S2P delivers a completely holistic purchasing process, allowing users of every type to manage anything to do with spend. Our solution ensures seamless integration, faster implementation, a far better user experience, higher adoption rates, and increased spend under management.

Additionally, S2P is available on a modular basis, so that implementation can be undertaken according to your organization's adoption plans and rolled out on an incremental basis. This achieves quick wins in areas such as Contract Management, eSourcing, and SRM with a longer-term view to upscale and create a completely holistic environment with a full Source-to-Pay suite. The benefits that Secure Source-to-Pay delivers in comparison to the disparate solutions and ERP alternatives are almost endless – and all in the highly secure environment that Exostar delivers.

SOURCE TO CONTRACT
CONNECT
SECURE SOURCE-TO-PAY
ANALYTICS
PURCHASE TO PAY

Did You Know?

Our highly scalable solution is based on a market-leading, cloud-based software suite, and can be deployed to customers with as few as 10 seats up to large enterprise deployments of thousands of users worldwide.

EXOSTAR®

Secure S2P at a Glance

- A modular and flexible solution spanning the purchasing lifecycle, including sourcing, contract management, supplier relationship management, procurement, payments, and invoicing, backed by a powerful set of analytics and reporting tools.

- World-leading identity and access management with options for multi-factor authentication and single sign-on.

- Security and compliance – hosting options to address International Traffic in Arms Regulations (ITAR), UK Official Sensitive, and Department of Defense (DoD) regulations.

- Low cost of ownership through an innovative cloud-based S2P software with a proven implementation methodology and reliable customer service and support.

- Fast, cost-effective, and seamless integration with your back-office finance and ERP systems.

- Flexible to address use cases in direct procurement and other sensitive areas of the business from which cloud-based providers would normally be excluded.

- Future-proofed – a solution that can meet changing data and information security regulations.

- Constantly evolving – we're at the forefront of software-as-a-service technologies, with agile-based, quarterly releases targeted to keep the solution up-to-date with ever-changing requirements.

- A track record you can trust – you're choosing a company that's supporting 135,000 organizations (including 95 of the top 100 A&D companies), helping them collaborate securely and effectively with their partners and suppliers. Companies like Boeing, Raytheon, BAE Systems, Rolls-Royce, and Lockheed Martin have relied on Exostar as a secure, trusted partner for nearly two decades – as a result, customers can benefit from Exostar's broad knowledge base of industry best practices and a reliable delivery methodology that has been tested by the top Aerospace & Defense organizations.

EXOSTAR®

Connect once. Collect once. Certify once.

Contact Exostar Today
sales@exostar.com   +1 703.793.7733 (US) | +44 0203 3007093 (UK)

About Exostar

Exostar's cloud-based solutions help companies in highly-regulated industries mitigate risk and solve identity and access challenges. Nearly 125,000 organizations leverage Exostar to help them collaborate securely, efficiently, and compliantly with their partners and suppliers. By offering connect-once, single sign-on access, Exostar strengthens security, reduces expenditures, and raises productivity so customers can better meet contractual, regulatory, and time-to-market objectives.